



BLOX of TYME

Are you grappling with your professional development budget? Seeking better management of your time and money? Wishing there were seminars close to home? Needing someone with whom to talk over sensitive situations (or simply to vent)? Looking for a mentor? Focusing on your business development?

We have the answer for you! Manage your time with BLOX of TYME. Use your BLOX of TYME for most any PLA-sponsored professional development service. While BLOX are not transferrable, you may spend them on yourself, your helpers, and your substitutes. Spend them on seminars, consulting and mentoring services, environmental evaluations, and even the annual Child Care Professional Institutes.

Here's how it works.

Purchase BLOX of TYME. You choose the number of BLOX and the financial investment in – your commitment to – your business. Each BLOX of TYME is \$20.00. Pay in advance for your BLOX of TYME and receive a 10% discount. With this generous discount, we cannot offer refunds on unused BLOX. The minimum upfront payment (investment in your business) is 50% of the number of BLOX you choose.

For example: Purchase 6 BLOX and the total cost is \$120.00. You can pay \$108.00 in advance ($\$120 - \$12 [10\%] = \$108.00$) or pay \$60.00 semi-annually ($\$60.00 \times 2 = \120.00). Or purchase 20 BLOX and the total cost is \$400.00. You can pay \$360.00 in advance ($\$400 - \$40 [10\%] = \$360.00$) or pay \$200.00 semi-annually ($\$200.00 \times 2 = \400.00).

Purchase as many BLOX of TYME as you wish as often as you wish, with a minimum purchase of 4 BLOX. The more you purchase, the more you save. BLOX of TYME expire one year from the date of purchase.

It's convenient!

You can pay for your BLOX with a credit or debit card and by check. You can still register for seminars and services online. You may choose to email or phone in your registrations or even use the USPS.

SERVICE

BLOX of TYME

Seminar (2 hours)	1
Seminar (2.5 – 3 hours)	2
Individual Phone Consultation (30 minutes)	1
Individual Phone Consultation (60 minutes)	2
Group Phone Consultation (30 minutes w/2 – 4 persons)	.5 each person
Group Phone Consultation (60 minutes w/2 – 4 persons)	1 each person
Environmental Review (60 minutes) (Rule 2 Business)	4
Environmental Review (60 minutes plus written report) (Rule 2 Business)	5
Annual Child Care Professional Institute 2016	4

Center Directors

If you prefer on-site customized professional development for your staff, purchase BLOX of TYME in BLOX of \$160.00 with a minimum purchase of 4 BLOX. As in the examples above, when you pay upfront, take advantage of a 10% discount. For example, purchase 4 BLOX and the total cost is \$640.00. Pay upfront and pay only \$576.00 ($\$640.00 - \$64.00 [10\%] = \576.00). We will make the onsite arrangements with you. BLOX of TYME expire one year from the date of purchase.

Exceptional education for child care professionals who care.